



Hello from Hilton Head,

Here is what is going on at Hilton Head Oils.

Laurie Sandusky, who has been at the store in Hilton Head for 5 years, will be retiring in 3 weeks. She will be moving to Florida to be closer to family. During those 5 years I am sure that she has helped each of you while you were in the store at one time or another. I think that she has been very successful at making your time in the store pleasant and enjoyable. If you happen to be in the store over the next 3 weeks be sure to wish her well.

Since exiting the franchise agreement back in April one of the first actions that I took was to build an online store. It has been up and running for the last couple of months. After correcting a couple of setup glitches it is running very smoothly now. More and more of our customers are using this as a way to purchase our products. It is not the fanciest website on the internet but I have not heard from any customers that have had a problem with the site. So I encourage you to try it out and be sure to message me if there are changes that you think would be useful. You can visit our online store by going to www.HiltonHeadOils.com.

My last item for this newsletter is Cherry Balsamic Sauce. This has been the only real problem that I have had to deal with since exiting the franchise agreement. I was able to find a supplier in the early summer and thought that I would have product on the shelf by July or August at the latest. Now it is already the end of September and I still do not have it. The label, specifically the wording on the side

of the label, delayed the supplier for 5 weeks. That wording has now been resolved and accepted. So while I no longer want to make any commitments on when I will have it again please know that I am doing everything that I can to have that product in the store as quickly as I can. Sometimes when you are a little company like mine, other bigger companies get moved to the head of the line. I will be sending out the next company newsletter when I actually have the cherry balsamic sauce in the store.

Terry
